PAY COMMISSION AND **COMPENSATION TO** ANYONE, ANYWHERE, ANYTIME.



REMOVE LIMITATIONS ON COMMISSION AND COMPENSATION STRUCTURES.

Advanced Commissions from Red Maple™ is a powerful solution for sophisticated sales organizations that need flexible commission and compensation structures. It delivers structured processes with audit trails and journals to compensate anyone, anywhere, anytime - based on your exact needs. Flexibility is the core of Advanced Commissions.

FIND OUT HOW TO MAKE YOUR MOST COMPLEX COMPENSATION PROCESSES SIMPLE. GET A FREE QUOTE OR SCHEDULE A DEMO.





FLEXIBLE COMMISSION STRUCTURES.

These are just some of the ways you can determine commissions and royalties:



BASIS

Establish commissions based on revenue, margins, discounts, percentages, pricing, and item quantities.

SELECTION CRITERIA

Easily determine when a commission should be triggered by inventory, customers, territories and sales groups. Financial dimensions can also be used to trigger commissions.

CALCULATIONS

Calculate commissions on a flat amount, a percentage, quantity sold or on a schedule of all three.

DETERMINATIONS

Decide when and in what circumstances to pay commissions, including commissions on payment and periodically over time.

ADVANCED FEATURES.



COMMISSION ACCRUALS

Set up advanced accruals and periodic payments to accurately report future liabilities and manage estimated expenses accurately.

PERIODIC PAYMENTS

Maintain accurate reporting by calculating bonuses and periodic compensation over time.

QUOTAS AND PERFORMANCE MEASURES

Tie in quotas, compensation plans and team-based performance measures directly into sales projections for the entire sales staff. So, when your company changes budgetary numbers, quotas automatically adjust for your salespeople.

ADJUSTMENTS AND RE-CALCULATIONS

Make small to large adjustments at will without having to credit note and re-enter transactions with an audit trail.

TERRITORY (GEOLOCATION) COMMISSIONS

Track territories - and calculate commissions - by geolocation or postal code for accurate reporting and customer mapping.

Red Maple has also developed Commissions II, which includes advanced features such as commission functionality for projects, service orders and transportation.

WHY RED MAPLE.



WE'VE PROVIDED SOFTWARE TO MICROSOFT DYNAMICS' CUSTOMERS FOR 20+ YEARS.

Red Maple is a leading provider of innovative solutions designed to enhance the functionality and usability of Microsoft Dynamics 365. Over the past 20 years, Red Maple has been empowering businesses worldwide with its innovative extensions for Microsoft Dynamics 365 Finance & Operations, Business Central, and Sales and Field Service platforms. Trusted by over 500 companies globally, Red Maple's robust portfolio of products is tailored to meet the diverse needs of businesses across various industries.

REQUIRED MODULES

Microsoft Dynamics 365 F&O

FIND OUT HOW TO MAKE YOUR MOST COMPLEX COMPENSATION PROCESSES SIMPLE.

GET A <u>FREE QUOTE</u> OR <u>SCHEDULE A DEMO</u>.



