

MANAGE COMPLEX TRADE AND BILLING RELATIONSHIPS WITH EASE.



ADVANCED PRICING | CONTRACT MANAGEMENT | REVENUE RECOGNITION

The Advanced Trade and Pricing extension from Red Maple™ enables companies to manage complex trade and billing relationships and integrates seamlessly with Microsoft Dynamics 365 for Finance & Operations. It empowers you to track contracts with customers, from orders to service contracts to warranties; handle advanced and flexible pricing through the entire application, meet advanced billing needs, set up billing schedules, complex revenue recognition, manage warranties and more.

> SIMPLIFY, ENHANCE AND EXPAND YOUR TRADE AND BILLING FUNCTIONALITY. **GET A FREE QUOTE OR SCHEDULE A DEMO.**





HOW IT WORKS.



ADVANCED PRICING

Calculate pricing based on a range of methods including list price, cost plus, BOGOs, special pricing incentive fund, MAP, GSA and contexts.

RECURRING BILLING

Create and manage contracts with individual pricing, and mix and match delivery methods. This feature also provides volume billing based on schedules and/or usage-based agreements or on established contract pricing.

REVENUE RECOGNITION

Accrue and amortize revenue or expenses based on the sale or purchase of goods. For items that require revenue recognition after the sale, our Dynamics 365 trade management solution tracks and provides amortization journals to speed up the process. Likewise, ASC 606 rules are covered out of the box.

ADVANTAGES.



MANAGE

Manage customer performance for one order or contractual commitments.

Identify buying patterns to negotiate better deals.

ENHANCE

Enhance automatic warehouse fulfillment and order processes to deliver goods on time.

RECOGNITION

Flexible revenue recognition for complex transactions.

TRACK AND MANAGE

Comprehensive system to track and manage service contracts and warranties.

WHY RED MAPLE.



WE'VE PROVIDED SOFTWARE TO MICROSOFT DYNAMICS' CUSTOMERS FOR 20+ YEARS.

Red Maple is a leading provider of innovative solutions designed to enhance the functionality and usability of Microsoft Dynamics 365. Over the past 20 years, Red Maple has been empowering businesses worldwide with its innovative extensions for Microsoft Dynamics 365 Finance & Operations, Business Central, and Sales and Field Service platforms. Trusted by over 500 companies globally, Red Maple's robust portfolio of products is tailored to meet the diverse needs of businesses across various industries.

REQUIRED MODULES

Microsoft Dynamics™ 365 F&O

OPTIONAL MODULES

Red Maple Advanced Credit Cards | Red Maple Advanced Commissions Red Maple Clever Division™ (U.S. Patent No. 10,853,818)

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