



# MANAGE COMPLEX TRADE AND BILLING RELATIONSHIPS WITH EASE.



## ADVANCED PRICING | CONTRACT MANAGEMENT | REVENUE RECOGNITION

The Advanced Trade extension from Red Maple™ enables companies to manage complex trade and billing relationships and integrates seamlessly with Microsoft Dynamics™ 365 for Finance & Operations and AX2012. It empowers you to track contracts with customers, from orders to service contracts to warranties; handle advanced and flexible pricing through the entire application, meet advanced billing needs, set up billing schedules, complex revenue recognition, manage warranties and more.

SIMPLIFY, ENHANCE AND EXPAND YOUR TRADE AND BILLING FUNCTIONALITY.  
GET A FREE QUOTE OR SCHEDULE A DEMO.

# HOW IT WORKS



- **ADVANCED PRICING**

Calculate pricing based on a range of methods including list price, cost plus, BOGOs, special pricing incentive fund, MAP, GSA and contexts.

- **RECURRING BILLING**

Create and manage contracts with individual pricing, and mix and match delivery methods. This feature also provides volume billing based on schedules and/or usage-based agreements or on established contract pricing.

- **REVENUE RECOGNITION**

Accrue and amortize revenue or expenses based on the sale or purchase of goods. For items that require revenue recognition after the sale, our Dynamics 365 trade management solution tracks and provides amortization journals to speed up the process. Likewise, ASC 606 rules are covered out of the box.

# ADVANTAGES



- **MANAGE**

Manage customer performance for one order or contractual commitments.

- **IDENTIFY**

Identify buying patterns to negotiate better deals.

- **ENHANCE**

Enhance automatic warehouse fulfillment and order processes to deliver goods on time.

- **RECOGNITION**

Flexible revenue recognition for complex transactions.

- **TRACK AND MANAGE**

Comprehensive system to track and manage service contracts and warranties.

## REQUIRED MODULES

Microsoft Dynamics™ 365 F&O | Microsoft Dynamics™ AX 2012

## OPTIONAL MODULES

Red Maple Chargeback Claims | Red Maple Advanced Credit Cards  
Red Maple Advanced Commissions | Red Maple Clever Division™ (U.S. Patent No. 10,853,818)

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